

Midland Area Agency on Aging Request for Proposals Contracted Meal Services

(Supplemental guidance)

Midland Area Agency on Aging is once again requesting proposals for meal services for contracted meal services for Fiscal Year Ending in 2022 (July 2021 to June 2022). This is a routine process that is carried out regularly. No interruptions in services or quality of service is expected during the process. This process is designed to keep expenses low to allow for expanding services. Being a current contractor in good standing with MAAA is always a plus.

We have 5 Locations that are completely contract based and is not covered under our current direct service waiver. The locations, FY21 budgets, and services are as follows

| Site/Location | FY21 Budget Reimbursement | Est. Meals FY 21 (Congregate NSIP) | EST Meals FY 21 (Home Delivered NSIP) |
|-------------------------------------|---------------------------|------------------------------------|---------------------------------------|
| Hamilton County – Aurora | \$89,500 | 6600 | 9100 |
| Hall County – Grand Island | \$159,368 | 13,300 | 37,700 |
| Hall County – Wood River | \$24,300 | 800 | 400 |
| Hall County – Doniphan | \$24,300 | 3800 | 750 |
| Hall County – Grand Island Vouchers | \$7.20/meal | 1500-3500 | |

All figures above are estimates and subject to change. Exact amounts will be discussed with the winning bidder before contracts are made. You may use the above figures to assist in the bidding process, or you may choose to use your own figures, within reason.

Rural locations (Wood River & Doniphan) usually reflect a \$7-\$9 per meal reimbursement, Aurora reflects a \$5-\$6 reimbursement and Grand Island reflects a reimbursement in the \$2.80-\$3.30. These are estimated based on volume of meals served, contributions, and locations. Some locations have seen decreased utilization – we urge bidders to focus on growing services in rural locations.

Special Considerations:

- FY21 units and budgets were set/generated during the COVID 19 Pandemic, actual amounts and meals served may change significantly with the pandemic outcomes.
- Meal costs reimbursed are based on NSIP eligible meals. Most contract locations have additional meals that are paid by a third party that are not paid by MAAA.
- All Meal contributions and additional center donations, received by the centers, are kept with the center which offset the actual costs of meals and may make the reimbursed per meal cost from MAAA seem lower than actuality.
- MAAA is focusing efforts on rural locations with limited access to stores, etc. Special attention to growing services in these areas is greatly desired
- Meal reimbursement from MAAA is based on a predetermined cost per meal at contract signing